| Revenue                      | FY 20-21 B | FY 21-22 B | FY 22-23 B | Difference |
|------------------------------|------------|------------|------------|------------|
| Operations                   | 1,281,174  | 1,391,893  | 1,378,031  | (13,861)   |
| Draw from MGB Fund           | -          | 17,500     | -          | (17,500)   |
| Draw from Endowment          | -          | 219,000    | -          | (219,000)  |
| PPP Loan                     | 216,974    |            |            |            |
| Total Revenue                | 1,498,148  | 1,628,393  | 1,378,031  | (250,361)  |
|                              |            |            |            |            |
| Funtional Expenses           | 511,000    | 599,981    | 392,473    | 207,508    |
| Staff Costs                  | 970,099    | 1,035,045  | 1,045,294  | (10,249)   |
| <b>Total Operating Costs</b> | 1,481,099  | 1,635,026  | 1,437,767  | 197,260    |
|                              |            |            |            |            |
| Surplus/(Deficit)            | 17,049     | (6,634)    | (59,736)   | (53,102)   |

| Budgeted Revenue Summary       | FY 20-21 B | FY 21-22 B | FY 22-23 B | Difference |
|--------------------------------|------------|------------|------------|------------|
| Special Contributions          | 130,490    | 10,000     | 10,000     | -          |
| Special Contribution Non-Tax   | 50,000     | -          | -          | -          |
| Pledges Current Year           | 1,032,134  | 1,122,593  | 1,079,044  | (43,549)   |
| Prior Year Pledges             | 10,000     | 30,000     | 30,000     | -          |
| Plate Total                    | 26,000     | 90,000     | 80,000     | (10,000)   |
| Services Auction               | -          | -          | -          | -          |
| ERC Credit (Misc. Fundraising) | 2,000      | 250        | 40,000     | 39,750     |
| Mistletoe Mall                 | -          | -          | -          | -          |
| Parsonage Rental               | 11,550     | 11,550     | 12,000     | 450        |
| Pre-School Rental              | -          | 22,500     | 28,387     | 5,887      |
| Facility Rentals Other         | -          | 90,000     | 75,000     | (15,000)   |
| Music/Theatre Contributions    | -          | -          | -          | -          |
| Interest Income                | 4,500      | -          | -          | -          |
| Refreshments                   | -          | -          | -          | -          |
| Miscellaneous Income           | 2,500      | 5,000      | 13,600     | 8,600      |
| MGB Fund Allocation            | 12,000     | 17,500     | -          | (17,500)   |
| Memorial Gifts                 | -          | 10,000     | 10,000     |            |
| Endowment Draw                 | -          | 219,000    | -          | (219,000)  |
| PPP Loan                       | 216,974    |            |            |            |
| Revenue                        | 1,498,148  | 1,628,393  | 1,378,031  | (250,361)  |

| Budgeted Staff Compensation | FY20-21 B | FY21-20 B | FY 22-23 B | Difference |
|-----------------------------|-----------|-----------|------------|------------|
| Staff Salaries              | 732,262   | 807,512   | 826,964    | (19,452)   |
| FICA                        | 56,018    | 40,876    | 40,889     | (13)       |
| LTD                         | 4,422     | 4,352     | 4,352      | -          |
| Retirement                  | 77,717    | 78,972    | 67,904     | 11,068     |
| Health Insurance            | 51,110    | 57,962    | 65,892     | (7,929)    |
| Professional Expenses       | 34,150    | 38,950    | 38,950     | -          |
| Life Insurance              | 420       | 420       | 343        | 77         |
| Moving Expenses             | -         | 6,000     | -          | 6,000      |
| Ministerial Search          | 14,000    |           |            |            |
| Total                       | 970,099   | 1,035,045 | 1,045,294  | (10,249)   |

| <b>Budgeted Operating Expenses</b> | FY 20-21 | FY 21-22 | FY 22-23 | Difference |
|------------------------------------|----------|----------|----------|------------|
| Worship                            | 8,700    | 9,000    | 7,250    | 1,750      |
| Music                              | 11,350   | 11,910   | 17,230   | (5,320)    |
| Lifespan Faith Development         | 4,000    | 16,000   | 9,750    | 6,250      |
| Social Justice Affiliations *      | 15,000   | 22,000   | 21,200   | 800        |
| Social Justice vis Share the Plate | -        | 63,000   | 56,000   | 7,000      |
| Denominational Connections         | 58,376   | 70,000   | 55,000   | 15,000     |
| Membership and Leadership          | 4,000    | 8,500    | 4,000    | 4,500      |
| Communications                     | 8,450    | 17,650   | 9,300    | 8,350      |
| Church Office                      | 47,924   | 62,550   | 51,250   | 11,300     |
| Building and Grounds               | 156,300  | 155,300  | 161,493  | (6,193)    |
| Debt Service                       | 196,900  | 164,071  | -        | 164,071    |
| Replacement Reserves               |          |          |          |            |
| Total Expense Budget               | 511,000  | 599,981  | 392,473  | 207,508    |

<sup>\*</sup> Includes VOICE, NISGUA, UUSJ and BLUU